



## Briljent Hires Director of Federal Services

*Christopher Cameron brings 30 years of experience delivering healthcare solutions to a wide range of Federal, State, and Commercial clients*

**WASHINGTON, D.C., December 16, 2016**—Briljent has hired a Director of Federal Services. Christopher Cameron—a health executive and graduate of Villanova University in Pennsylvania—brings a wealth of experience to the table, including 30 years of delivering integrated, customized healthcare and IT solutions to a wide variety of clients in the Federal, State, and Commercial marketplaces.

“At Briljent’s current rate of growth, it was time to expand our physical presence to the Washington D.C. area so we could be in front of our clients and partners on a more regular basis,” said Briljent President Matt Odum. “We are very excited to welcome Chris to the Briljent family and proud to have him representing our company in the federal market space.”

As Briljent’s Director of Federal Services, Christopher will expand the company’s brand through multiple federal agencies and trade associations, and lead business development efforts for the federal sector of Briljent, which currently provides training for the **US Department of Agriculture (USDA), Centers for Medicare & Medicaid Services (CMS)** and all fifty states and six territories.

Moreover, he will continue to expand Briljent’s wide array of qualified partners to allow Briljent the maximum flexibility for responding to various government initiatives from multiple sectors. In doing so, he will work closely with Briljent’s existing Federal Services team to drive optimal outcomes, looking to exceed expectations year over year. “Briljent is a well-organized company with clear goals for growth and strong leadership,” said Christopher. “Over time, I want to establish the Federal sector as the main growth area for the company and make Briljent a well-known name across federal agencies and congressional committees.” In addition to his work as a consultant, Christopher has successfully developed two start-up companies, re-organized and focused another to position it for sale, and assisted other organizations with a variety of management, marketing, and strategic planning functions.

### ***About Briljent LLC***

Briljent LLC is a Woman Business Enterprise (WBE) with offices in Fort Wayne, Indianapolis and Chicago founded in 1998. Briljent specializes in assessing how people, process, and performance are impacted through sound instructional strategies. Briljent has delivered more than 2.5 million hours of training solutions to tens of thousands of learners across all 50 states and US territories in the federal, state, and private sectors. In addition to its deep-rooted training expertise, Briljent delivers services in areas that include program and project management, organizational change management, policy implementation, and compliance monitoring.

#### **Contact**

Briljent

Matthew D. Odum, President

312-283-5807

[modum@briljent.com](mailto:modum@briljent.com)